

HUBBARD LAUNCHES BLUEPRINT® NUTRITION PROGRAM

Hubbard Feeds customers have exciting new options in their beef, swine and CRYSTALYX® products. Alltech's Blueprint® mineral nutrition program has been incorporated into several Hubbard Feeds products. The Blueprint program sets the foundation for performance through nutrition. It uses Alltech's more than 35 years of scientifically driven research to improve growth, health and even meat quality.

Blueprint is founded on the belief that not only is the level of supplementation important, but also the form in which nutrients are delivered. This premium nutrition program is based on the total replacement of inorganic minerals with highly bioavailable (Bioplex®) all-organic trace minerals. This is known as Total Replacement Technology™ (TRT). Bioplex minerals resemble those found naturally in plant proteins, making them easily absorbed and readily metabolized. This creates less oxidation and less interference by antagonists, which in turn promotes better performance.

Blueprint beef program

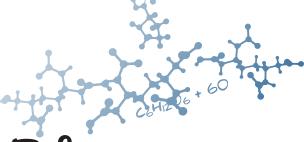
"The Blueprint mineral program is based on the framework of TRT found in our cattle mineral," said Dan Herold, beef nutrition and technical service manager for Hubbard Feeds. "Additional products such as calving, co-product calving, fescue and brown grass minerals contain specific Alltech technologies that target challenges associated with cow-calf operations. Blueprint organic trace minerals work synergistically with other technologies to support heavier weaning weights and enhanced beef cow-calf immunity and fertility."

Blueprint mineral is currently found in the following feeds:

- Blueprint® Cattle Mineral (#48749)
- Blueprint® Calving Mineral (#48747)
- Blueprint® Co-Product Calving Mineral (#48751)
- Blueprint® Fescue Mineral (#60366)
- Blueprint® Brown Grass Mineral (#60368)
- Blueprint® West 8 Cattle Mineral (#61308)*
- Blueprint® West 12 Calving Mineral (#61307)*

*Available on a regional basis only.

Innovative technologies such as Actigen®, Fibrozyme®, FEB-200 C and Aspergillus oryzae are added to address specific needs.



Blueprint NUTRITION PROGRAM







BLUEPRINT® NUTRITION PROGRAM

(CONTINUED)

CRYSTALYX Blueprint lineup

The addition of Blueprint products to these already high-quality supplements provides even more options for CRYSTALYX customers to maximize genetic performance through all stages of production.

In addition, the CRYSTALYX Blueprint line promotes environmental responsibility and targeted nutrition by feeding only the right levels of highly bioavailable trace minerals. This eliminates the possible harmful effects of overfeeding less available inorganic forms, which can potentially be excreted into the environment.

Blueprint mineral can be found in the following CRYSTALYX products:

- CRYSTALYX® Blueprint® 17% Mag (#61493)
- CRYSTALYX® Blueprint® 20% AN (#60424)
- CRYSTALYX® Blueprint® 20% AN + Actigen® (#60426)
- CRYSTALYX® Blueprint® 30% (#61489)
- CRYSTALYX® Blueprint® 30% + Actigen® (#61491)
- CRYSTALYX® Blueprint® 6% Phos (#60428)
- CRYSTALYX® Blueprint® 6% Phos + Actigen® (#60430)
- CRYSTALYX® Blueprint® Breed-Up® 20% (#60567)
- CRYSTALYX® Blueprint® Breed-Up® MAX® (#60565)
- CRYSTALYX® Blueprint® Fescue Mag FEB-200® (#61495)

Blueprint swine program

The Blueprint swine program builds on the already solid foundation of the Hubbard swine program to help customers accurately meet the nutrition needs of tomorrow's pigs.

"Our customers are looking for improved sow productivity," said Ernie Hansen, manager of Hubbard swine nutrition and technical services. "They want an improved immune status, which equates to lower mortality and morbidity in young pigs. The goal is to increase the number of pigs that reach full value at market."

Upcoming research conducted at the new Leavenworth Livestock Research Center facility will help Hubbard Feeds nutritionists better understand the correlation between feeding and meat quality. This information will be available to our customers to evaluate and use in their decision-making process.

Blueprint mineral can be found in the following Hubbard swine products:

- OptiSow® Blueprint Premix (#60627)
- PowerStart™ Blueprint Nursery Premix (#60708)
- DesignRite® Blueprint Premixes (#60671, #60672, #60673)

Doing well by doing good

The Blueprint program combines a focus on science and innovation — which has long been a core value of Alltech — with the research-proven products and the technical support service of Hubbard Feeds to exemplify the goal of providing "products and answers that work." These new feeds clearly adhere to Alltech's founding ACE principle, a promise that in doing business, we have a positive impact on the Animal, Consumer and Environment.

Is Blueprint right for you?

Producers with a focus on performance and profitability as well as those wishing to maximize the genetic potential of their animals will benefit the most from Blueprint.

Examples include:

- Those focused on productivity and improving the overall health and immunity of their animals
- Integrators and niche marketers that realize the value of improved carcass quality
- Producers who are early adopters of technology and are looking for a competitive advantage with value-added products and services.

There are additional plans in place to implement the Blueprint program into select Hubbard dairy products in the future. The Blueprint feeding program will be featured at several trade shows and meetings over the next few months. If you have questions or would like to learn more about Blueprint, please contact your local Hubbard Feeds representative.

Blueprint

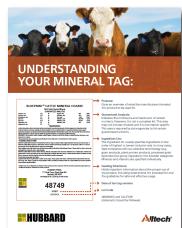


MARKETING MATERIALS



/\/ltech

CATTLE BROCHURE and FLYER



CATTLE PRINT ADVERTISING

National and Regional publications started November 2017

SWINE FLIERS



Blueprint

HUBBARD



SWINE PRINT ADVERTISING

National and Regional publications starting January 2018

To order these marketing materials, visit our dealer login page at hubbardfeeds.com

If you'd like to utilize either of our national ads or order a Blueprint cattle banner, please contact your local Hubbard representative.





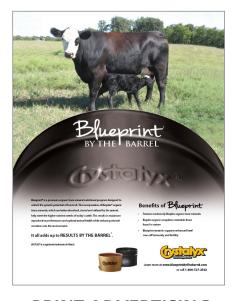
Blueprint



MARKETING MATERIALS



BROCHURE Available to order on the Dealer Toolkit



PRINT ADVERTISING National and regional publications Jan 2018.

Available to download on the Dealer Toolkit.





Let the Block Marketing Team know if you'd like to order banners.



FLYER Available to download on the Dealer Toolkit



PPT PRESENTATION

Available to download on the Dealer Toolkit

To order materials or if you have any questions, contact the Block Marketing Team.

Amy Viland (amy.viland@ridleyinc.com)

Jennifer Johnson (jennifer.johnson@ridleyinc.com)

Liz Klukas (liz.klukas@ridleyinc.com)



COME SEE US!

HUBBARD

January 10-11: South Dakota Pork Congress, Sioux Falls, SD

January 11-12: KY Cattlemen's Assoc. Convention, Lexington, KY

January 16–17: Minnesota Pork Congress, Minneapolis, MN

January 24–25: Iowa Pork Congress, Des Moines, IA

January 26–27: TN Cattlemen's Assoc. Convention, Murfreesboro, TN

Jan. 6-Feb. 4: Black Hills Stock Show & Rodeo, Rapid City, SD

February 3: Hubbard BHSS Dealer Meeting, Rapid City, SD

February 6–7: Illinois Pork Expo, Springfield, IL

February 11–18: Iowa Beef Expo, Des Moines, IA

February 16–17: Shipshewana & Botkins Dealer Awards Banquet & Training

February 21–25: Illinois Beef Expo, Springfield, IL

March 27–29: Central Plains Dairy Expo, Sioux Falls, SD



February 16–18: Pheasant Fest, Sioux Falls, SD (Along with Kinetic)

April 7: P. Allen Smith Poultry Workshop, Roland, AR

CRYSTALYX

Jan. 31-Feb. 3: NCBA, Phoenix, AZ

Jan. 26-Feb. 4: Black Hills Stock Show, Rapid City, SD

SHOW-RITE

January 9–19: National Western Stock Show, Denver, CO

January 24–25: Iowa Pork Congress, Des Moines, IA

January 24-28: SE Regional NJSA Show, Perry, GA

Jan. 31-Feb. 3: NCBA, Phoenix, AZ

Jan. 26-Feb. 4: Black Hills Stock Show, Rapid City, SD

Jan. 29-Feb. 10: Fort Worth Stock Show, Fort Worth, TX

February 2–18: San Angelo Stock Show, San Angelo, TX

February 2-4: Team Purebred Show, Chickasha, OK

February 6–7: Illinois Pork Congress, Springfield, IL

February 11–18: Iowa Beef Expo, Des Moines, IA

February 13–17: SW District NJSA Show, Chickasha, OK

February 8-24: San Antonio Stock Show, San Antonio, TX

Feb. 27-Mar. 18: Houston Stock Show, Houston, TX

March 2-4: Kentucky Beef Expo, Louisville, KY

March 8–17: Oklahoma Youth Expo, Oklahoma City, OK

Hubbardfeeds.com Hubbardlife.com Showrite.com Crystalyx.com



HubbardFeedsInc HubbardLife ShowRite CryxtalyxBrandSupplements











